



Legal/Best Practice	
Skill Builder	✓
Career Builder	✓

Management and Supervisory – Negotiation Skills

Course Code: CT070

This course helps delegates learn techniques and skills to use as preparation for and during negotiations.

Course at a glance

- Establishing your terms of agreement
- Preparing for agreement
- Conducting a negotiation – practical
- Researching the other party
- Conducting a negotiation – theory
- Advanced negotiating tactics
- Course assessment and review

	At Brandon Training Centre	On-site
Duration	1 day	1 day
Cost	£200 + VAT per day	£1,800 + VAT per trainer per day on-site
Minimum number of delegates	1 – attending an Open Course Booking	8
Maximum number of delegates	12	12
Certification	Brandon Training Certificate with Training ID Card. Records are available to view on-line	

Note: All pricing is based on Per Delegate rates unless otherwise indicated. For more information or to book a training date, please contact the Training Team on: 01179 718 555 or www.brandontesting.co.uk